

The Green Deal and ECO

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The Green Deal

Marketing and Consumer Demand

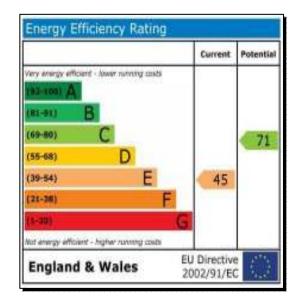
Assessment /advice

Finance

Installation

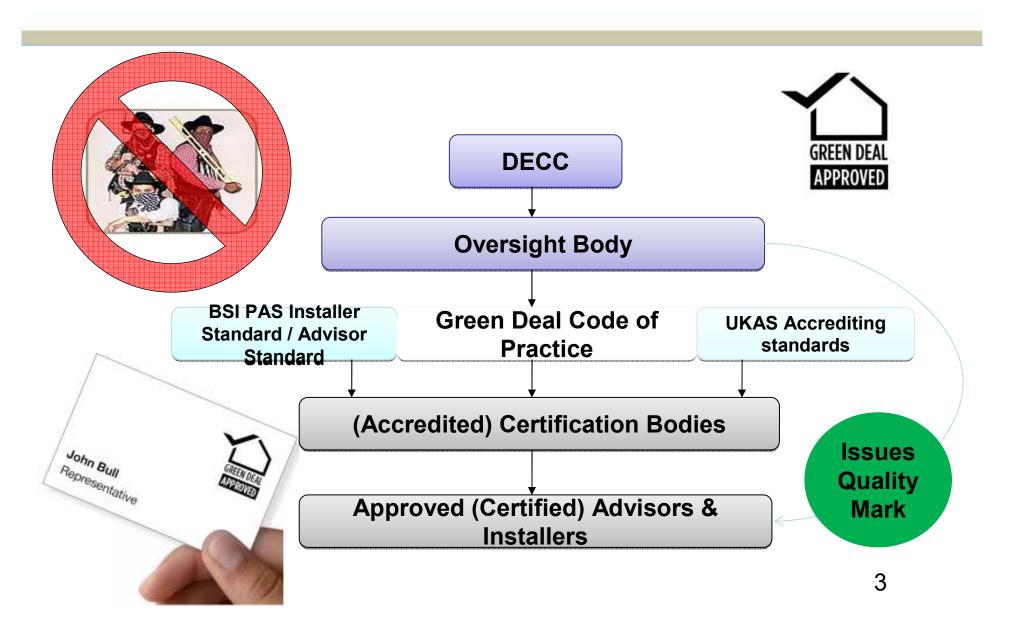
Repayments and Followup





Approval and the Green Deal Quality Mark





What fails the Golden Rule... ...where we still want activity



Hard to treat properties



 Under-heating households (who are poor or vulnerable)



Green Deal and ECO Interaction



Green Deal supports the measures that meet the 'golden rule'

- further loft insulation
- cavity wall insulation

ECO carbon subsidy and Green Deal will deliver measures to hard to treat housing

ECO subsidy for low income communities and fuel poor households providing heating and insulation measures

Brokerage: Will ensure transparency, drive VFM and enable a wider range of delivery partners enter the market



The role/s of local authorities and social housing providers



Green Deal Provider

Partnership with National brand

Joint branding & marketing with national brand

Delivery by National brand

Facilitation role



Thank you

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