

Welcome to the ECO Workshop

Agenda

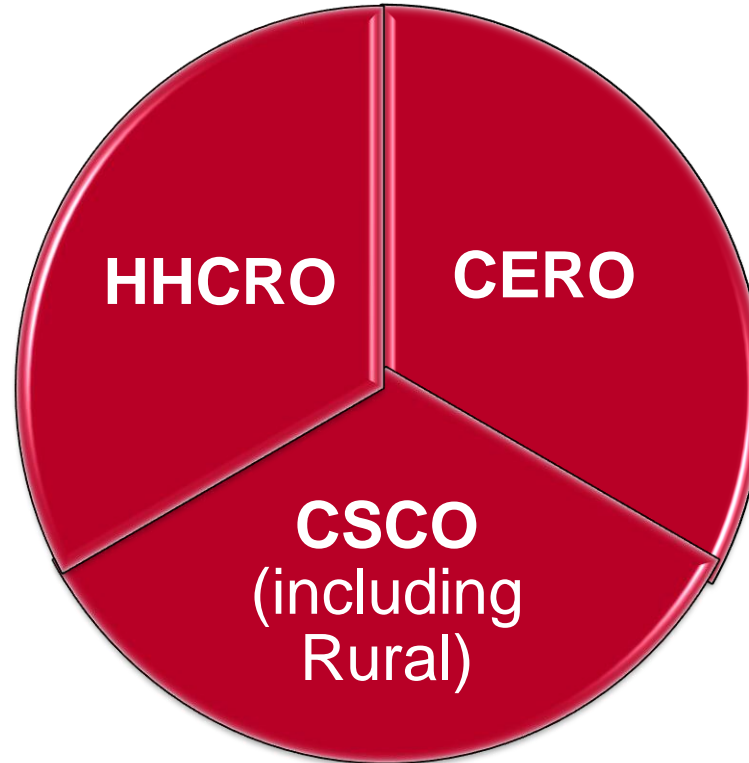
- Welcome – Get comfortable
- Introduction – Who we are
- What is ECO ?
- Film – This is what we do...with your help
- ECO Quiz
- Q&A
- Thank you

What is ECO ?

ECO is **not** CERT and CESP



ECO is one obligation with 3 separate elements



The 3 elements of ECO -

HHCRO

Home Heating Cost Reduction Obligation

Target audience is the Super Priority Group (SPG) customers who live in privately owned properties and tenanted with private landlords.

CSCO

Carbon Saving Communities Obligation

Target audience is communities identified as having a high level of vulnerable households.

These are the lowest 15% in the Lower Super Output Areas (LSOA's), which are designated by postcodes supplied by DECC.

15% of the total CSCO target must be made up of the 'rural' element which has dedicated 'rural postcodes supplied by DECC

CERO

Carbon Emissions Reduction Obligation

Target audience are, Solid Wall or HTT- Hard to Treat (Gateway measures) across all tenure that has not received funding under CSCO.

Here the obligated party will be supporting Green Deal and the Golden Rule.

This is what we do...with your help

e-on

Your questions answered in our Quiz

- Please could we split into 2 teams
- Choose a name for your team
- Establish a way to signal you have the answer. No calling out please!

Discover what you understand -
or don't...

Contribution

1. For which element(s) of ECO would there be expected contributions towards measures..?

- A. HHCRO- Home Heating Cost Reduction
- B. CSCO – Carbon Savings Community
- C. CERO – Carbon Emissions Reduction
- D. All

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- A. HHCRO- Home Heating Cost Reduction
- B. **CSCO – Carbon Savings Community**
- C. **CERO – Carbon Emissions Reduction**
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2. Which of these organisations is expected to contribute to measures ?

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- **C.** Social and private - all

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- B. Assessed individually
- C. Approximately 65% – 35% split

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**How are savings calculated
under ECO ?**

4. How would we calculate the ECO savings ?

- **A.** Calculate using RdSAP (Reduced Standard Assessment Procedure)
- **B.** Use figures provided by DECC
- **C.** Use own calculations

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- A. By comparing with similar properties ?
- B. By visiting each property individually and assessing?
- C. By questioning the customer over the phone ?

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Measures

6. What is the most attractive measure to install under CERO ?

- **A.** HTT (Hard to treat) Cavity wall / off gas
- **B.** Solid wall off gas
- **C.** Solid wall on gas

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- **A.** Standard cavity wall insulation
- **B.** Loft insulation
- **C.** Boilers

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9. What is ECO funding available for ?

- **A.** Single Measures
- **B.** Multi Measures
- **C.** Case by Case/ Individually

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ECO brokerage

10. What is the ECO brokerage ?

- **A.** A fortnightly online auction for Green Deal Providers to sell their qualifying actions for each element of ECO
- **B.** An online shop for installers to market their installations
- **C.** A way for energy suppliers to sell the measures they don't want

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11. Which of the following is NOT an objective for the ECO Brokerage system?

A. Competition – a broad, fair and dynamic market, competing on price to attract ECO support.

B. Cost effectiveness – delivering ECO at the lowest possible cost, thereby reducing the impact on customer energy bills

C. Establish an ECO Grant Scheme for Green Deal Providers

11. Which of the following is NOT an objective for the ECO Brokerage system?

A. Competition – a broad, fair and dynamic market, competing on price to attract ECO support.

B. Cost effectiveness – delivering ECO at the lowest possible cost, thereby reducing the impact on customer energy bills

C. Establish an ECO Grant Scheme for Green Deal Providers

12. What measures can Green Deal Providers sell through ECO Brokerage?

- A. Only future (not delivered) measures can be sold
- B. Measures already installed and signed off
- C. Measures in the process of being installed

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Areas

13. Which areas of the UK does ECO target ?

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- **B.** Scotland
- **C.** Great Britain

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14. Under CSCO, how are the areas we work in determined?

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- B. Designated postcodes supplied by DECC
- C. Local areas assessed by energy supplier

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CSCO - rural element

15. What does the 'rural' element mean ?

- **A.** Customers must have a second home in the country
- **B.** Customers must have pet goats or chickens
- **C.** Customers must live in areas designated by DECC as 'rural communities', defined by postcode

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16. What percentage of CSCO must be from rural communities ?

- **A.** 50%
- **B.** 30%
- **C.** 15%

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17. Would customers in rural communities qualify automatically for measures ?

- **A.** Yes
- **B.** Occasionally
- **C.** No

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18. How would the customer qualify ?

- **A.** Because they live in a house that had never applied for home insulation before
- **B.** Because they have no central heating in the property
- **C.** Because someone in the household met the qualifying criteria

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Park homes

19. Under the ECO rules can measures be installed into Park homes ?

- **A.** No, they're not considered to be fixed addresses
- **B.** No, because they're all holiday homes
- **C.** Yes, as long as someone lives there permanently and has mains electricity, plumbing and mains sewer

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20. Would an energy supplier install measures in Park Homes...?

- **A.** Yes
- **B.** Case by Case
- **C.** No

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- **B.** **Case by Case**
- **C.** No

Notification

21. What is 'notification'?

- A. The process by which we inform OFGEM of the measures installed
- B. The process of notifying the customer who has funded their work
- C. The process of notifying an installer of a customer's name and address

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22. Is there a time restriction to submit under ECO ?

- **A.** Yes
- **B.** Yes and if you bank early you receive a carbon bonus
- **C.** No

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- **A. Yes**
- **B. Yes and if you bank early you receive a carbon bonus**
- **C. No**

23. What is the timescale for Ofgem notification of measures ?

- **A.** Three months
- **B.** The end of the month following the month in which the measure was installed
- **C.** 30 days

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24. Can we submit a late notification to Ofgem ?

- A. No that option is not available
- B. Sometimes... there are exceptions
- C. Yes.

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- B. Sometimes... there are exceptions
- C. Yes.

Thank you



Think ECO – Think E.ON

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