

working in partnership with the



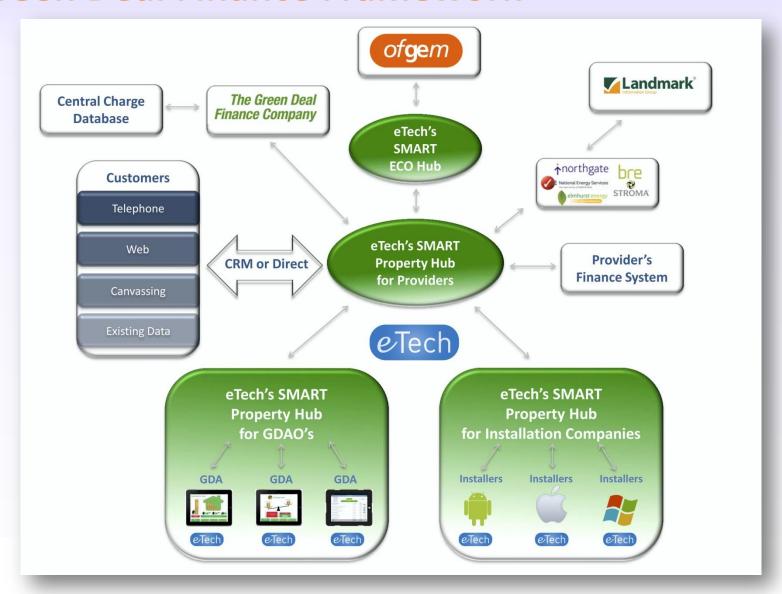
Intelligent Software for Green Deal and ECO





The Nation's Local Green Deal Provider

Green Deal Finance Framework



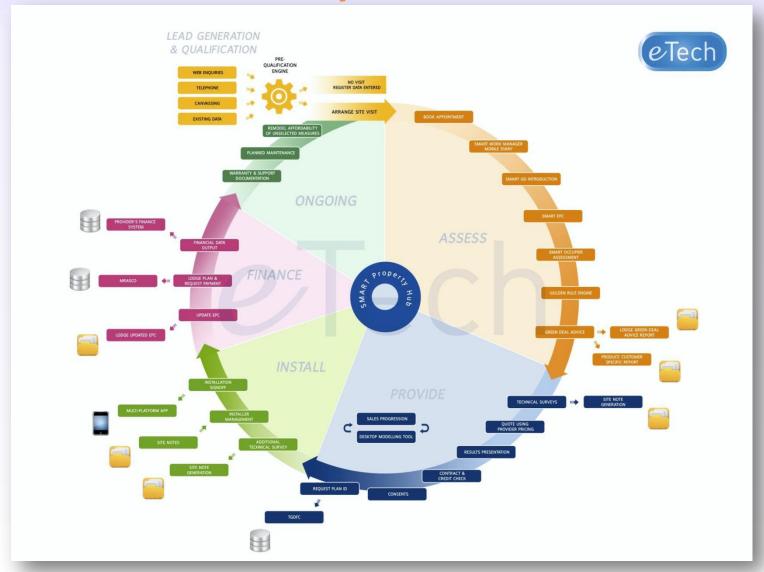
The Customer Journey

- 1. Customer enquiry received options discussed and eligibility confirmed
- Customer has appointment booked
- GD Advisor undertakes EPC & Occupier Assessment, discusses results with customer
- 4. Request for Green Deal finance or ECO grant made via GDP
 - Credit check made, plus review of debt status on energy account
- 5. Customer informed by GDP of re-payment plan
 - Will include interest rates which will be variable through TGDFC
- 6. Customer agrees to Green Deal Plan
- 7. Installation to be completed within 5 weeks
- 8. GD plan set up and initial payments taken from bill payer's energy account
- Annual statements issued by GDP





The Customer Journey



InstaGroup Green Deal Property Hub

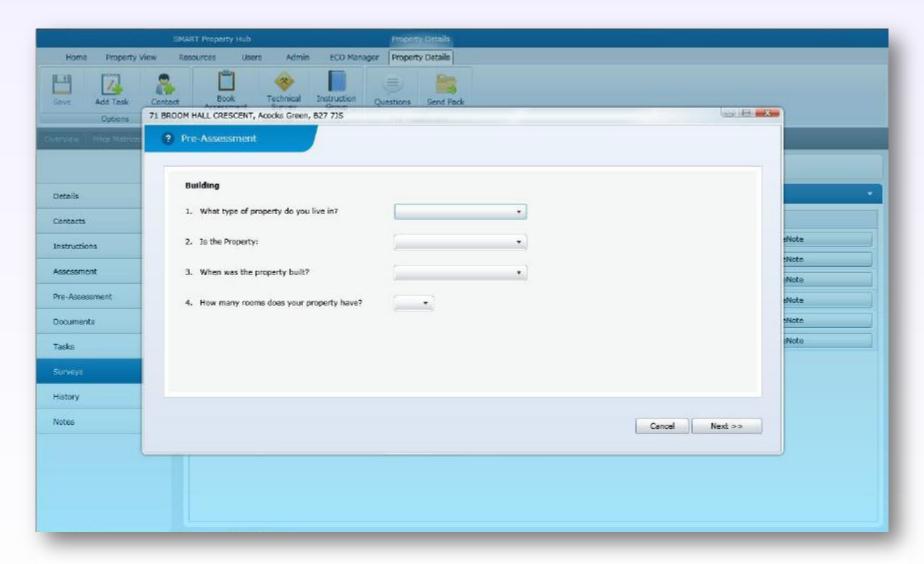
- Full Advisor and Installer Diary management
- Integration with Green Deal Assessment software
- Enables remodelling of Golden Rule and Green Deal plan by administrator
- Automatic generation and distribution of customer quotations and Provider's documentation
- Advisor & Installer qualification, skills, insurance and postcode coverage recorded and managed to GDA'S requirements
- Pricing matrixes for measures held and altered on Property Hub and automatically distributed to the SMART Green Deal App for iPad
- Post-installation monitoring and maintenance of installed measures
- Access to historical information to enable warranty management
- Generation and storage of Records of Inspection for auditing and installation purposes
- Integration with finance systems, GDA Accreditation Schemes together with Landmark and the Central Charge Database.



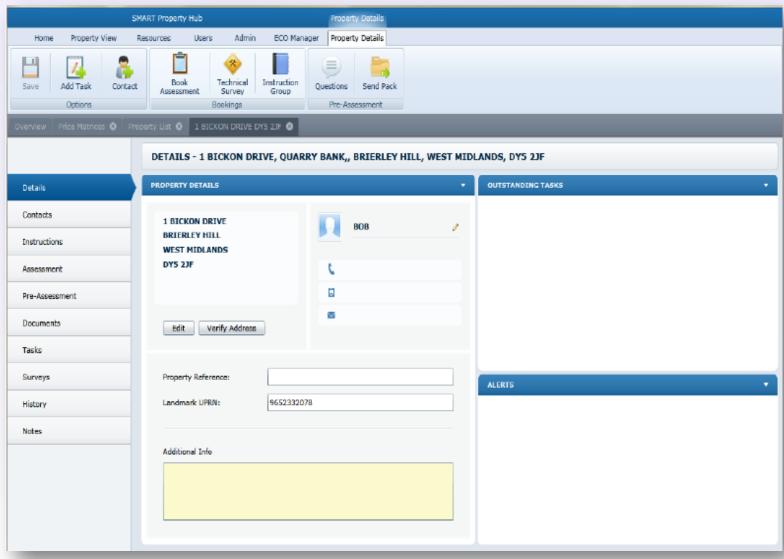


InstaGroup Green Deal Property Hub

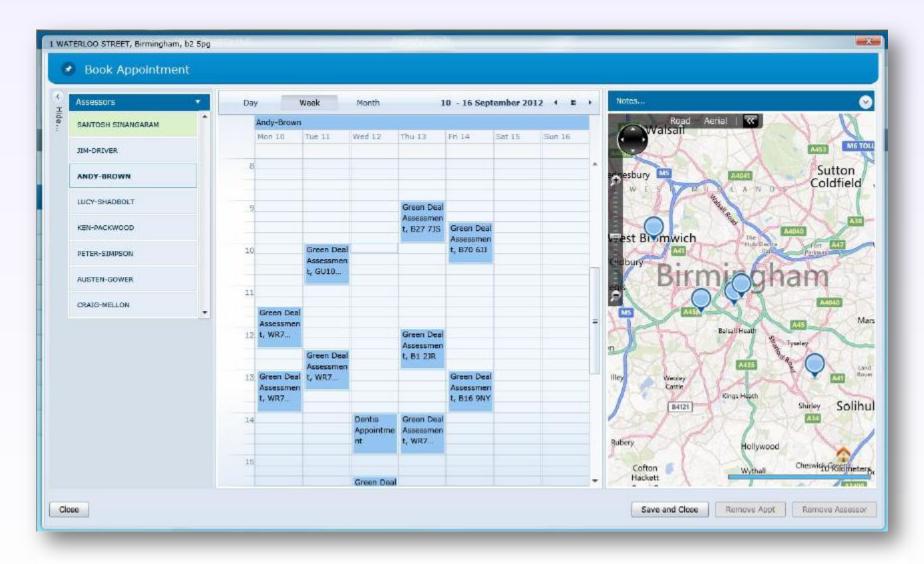
Capture prequalification questions



InstaGroup Green Deal Property Hub Add property details

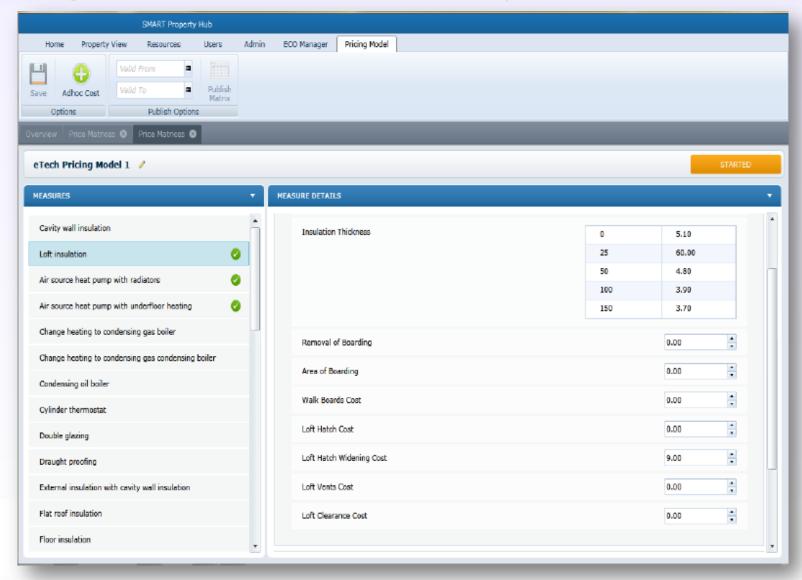


InstaGroup Green Deal Property Hub Book appointment – view relevant assessor



InstaGroup Green Deal Property Hub

Pricing of measures – automatically linked to iPad

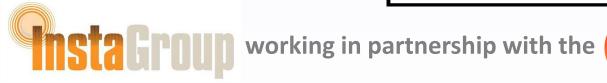


InstaGroup Green Deal Property Hub

Technical surveys and site note generation



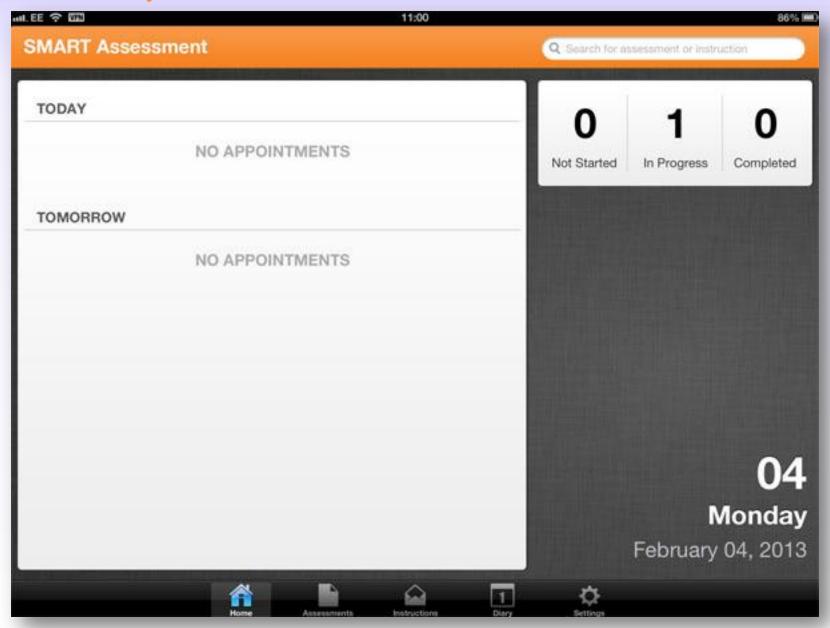


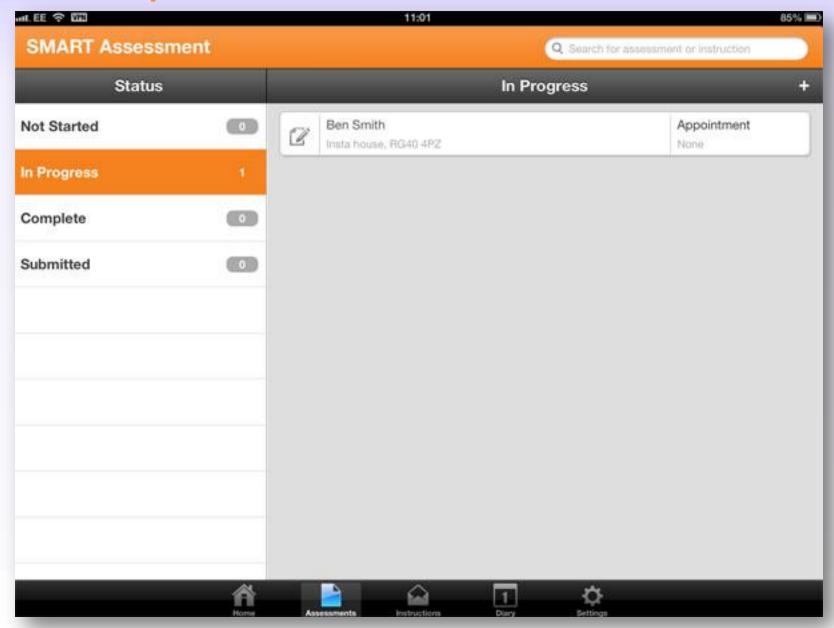


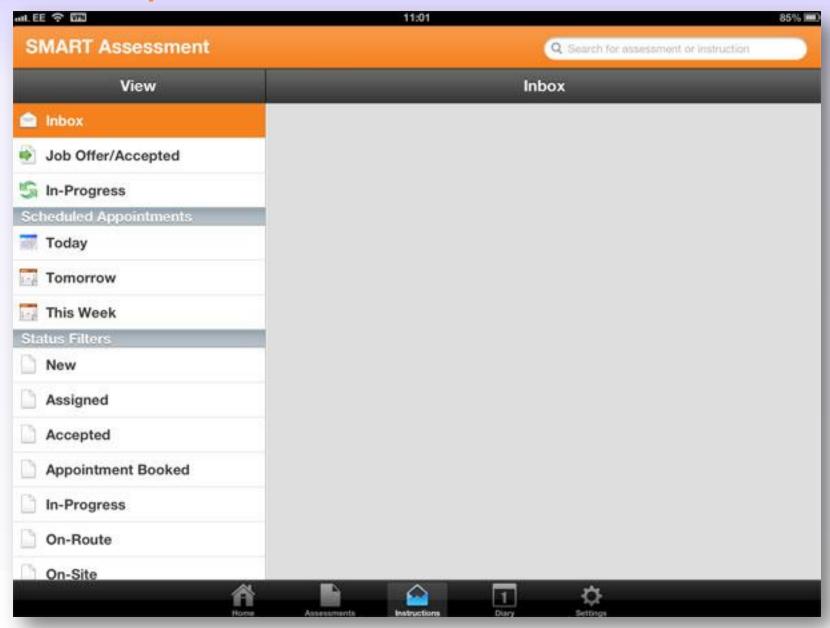


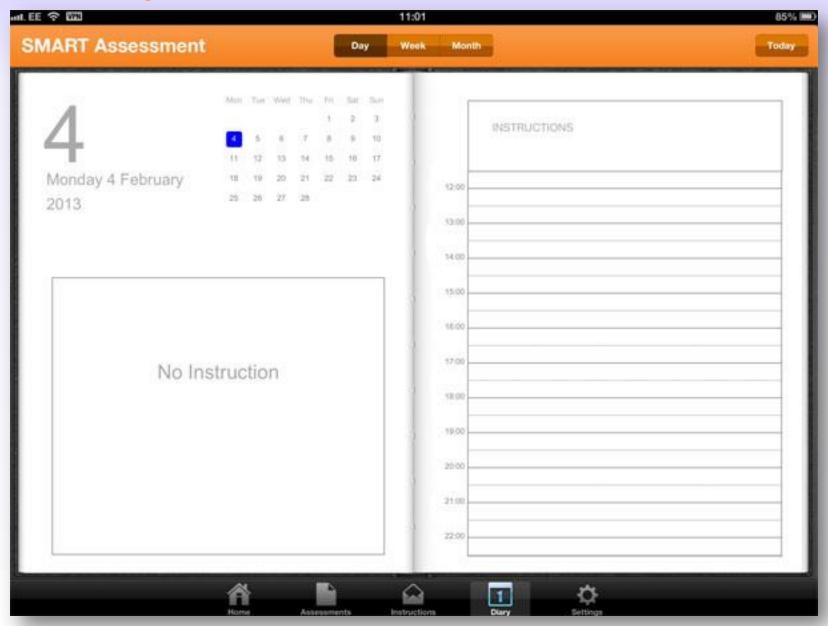


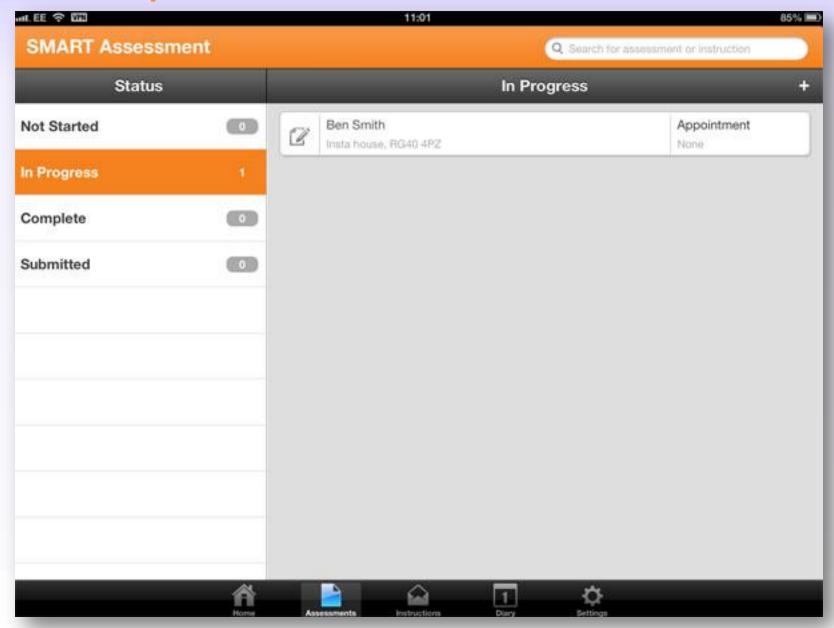


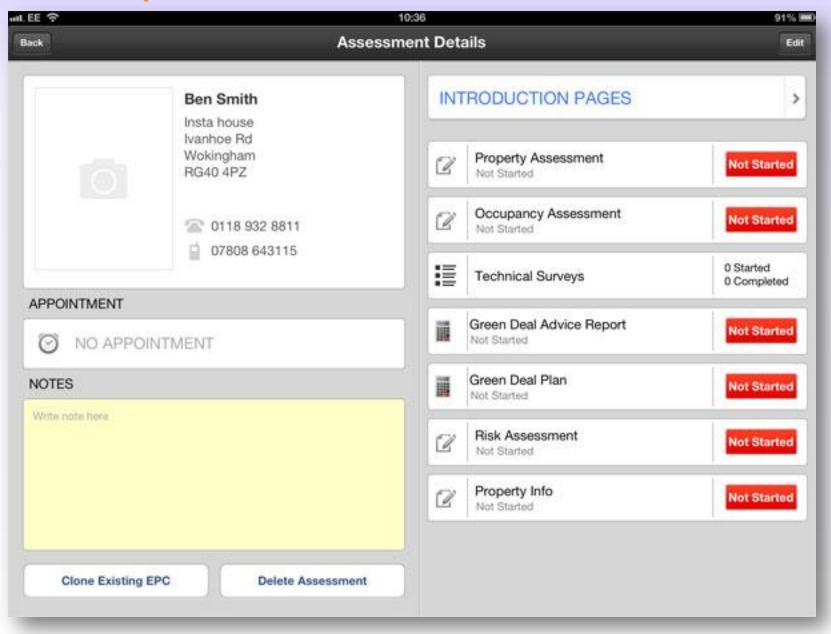


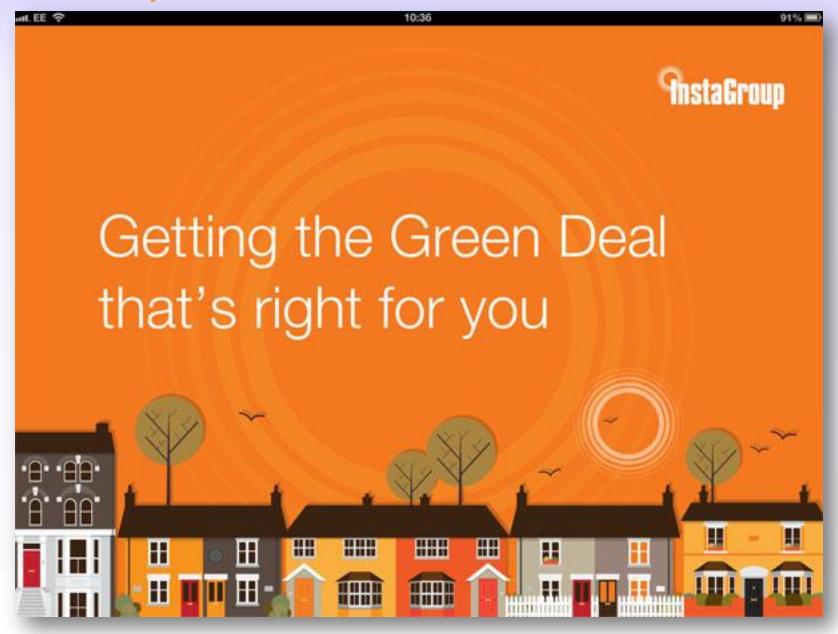


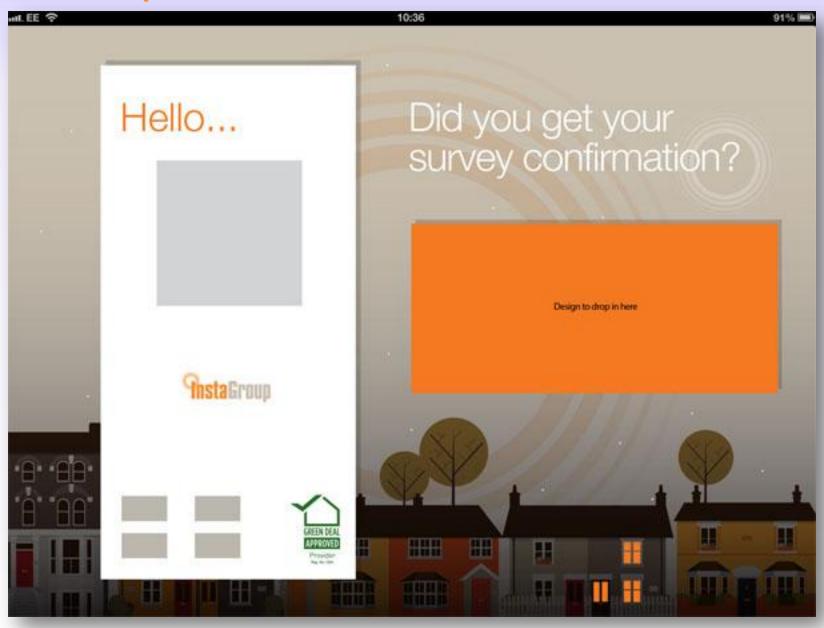




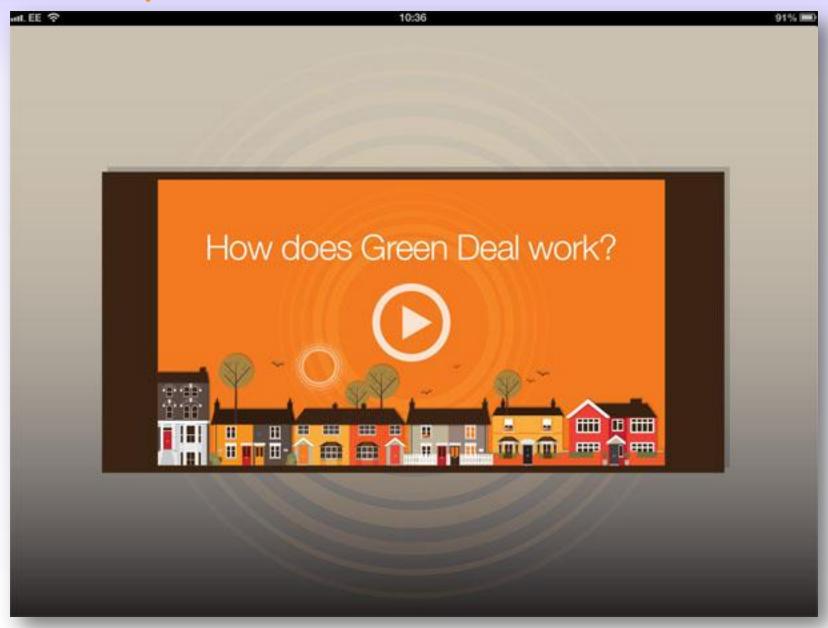


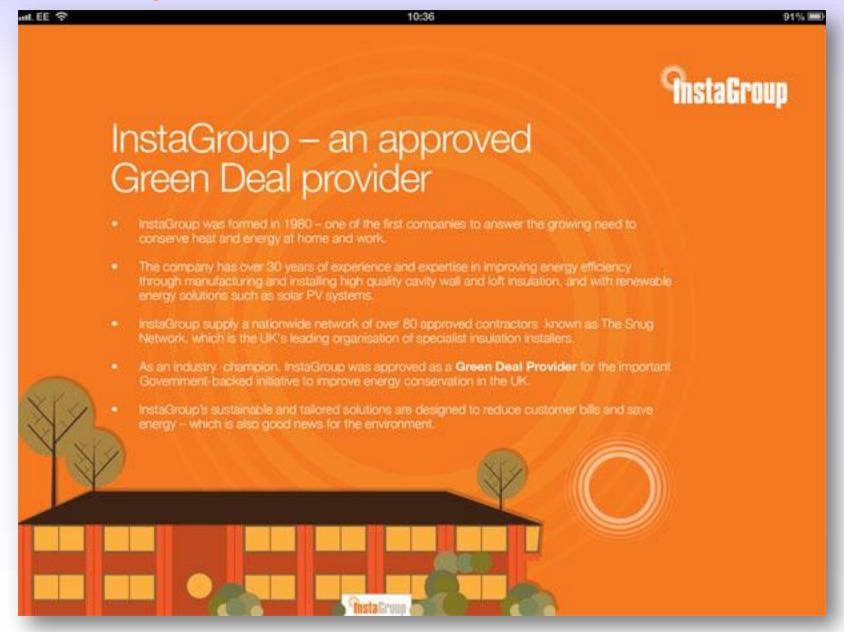


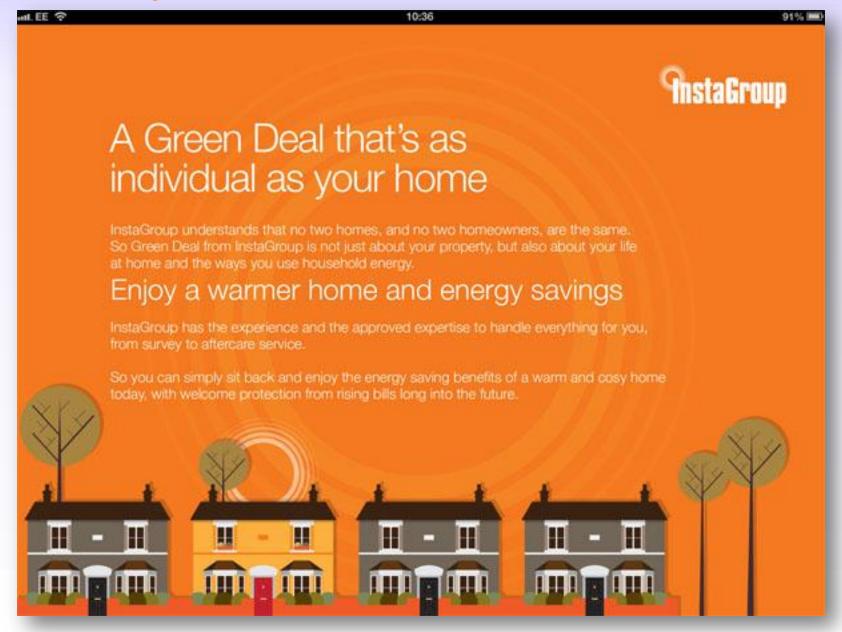


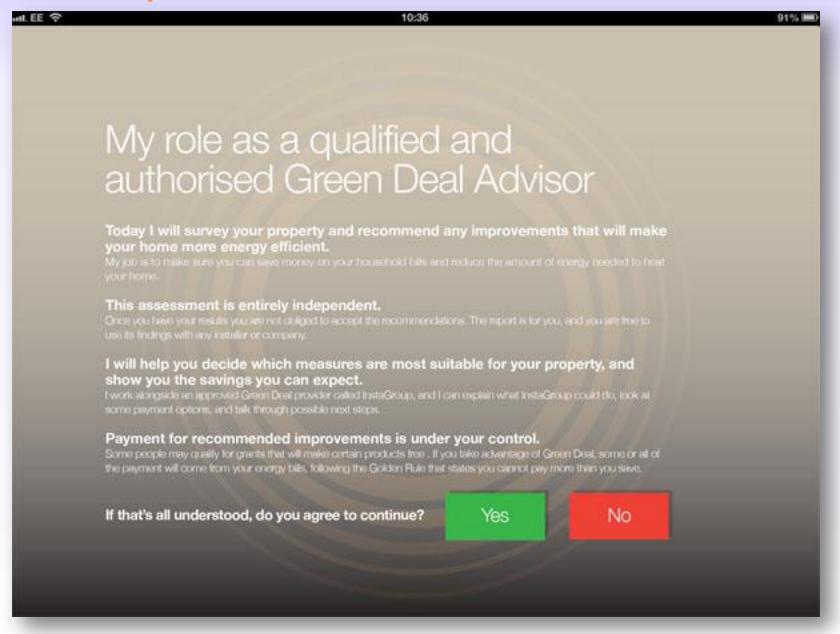






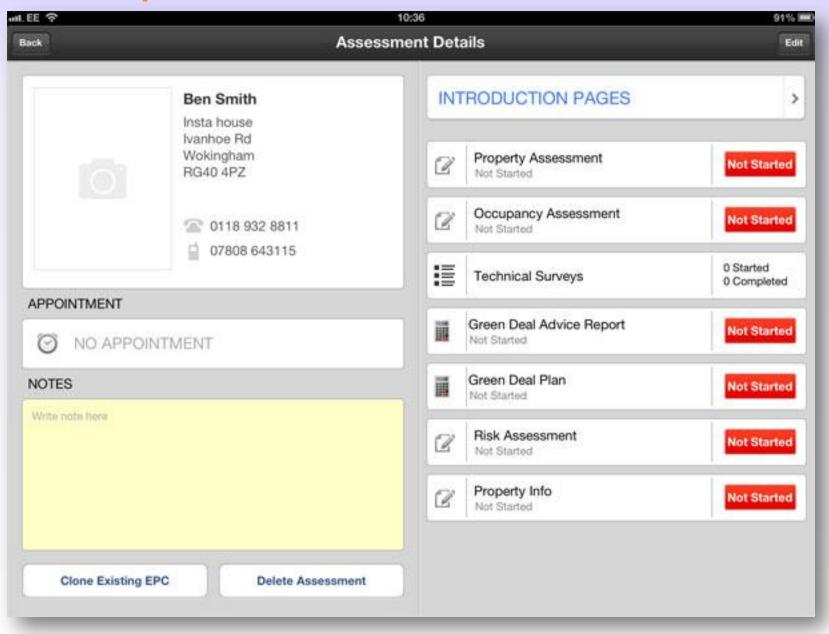


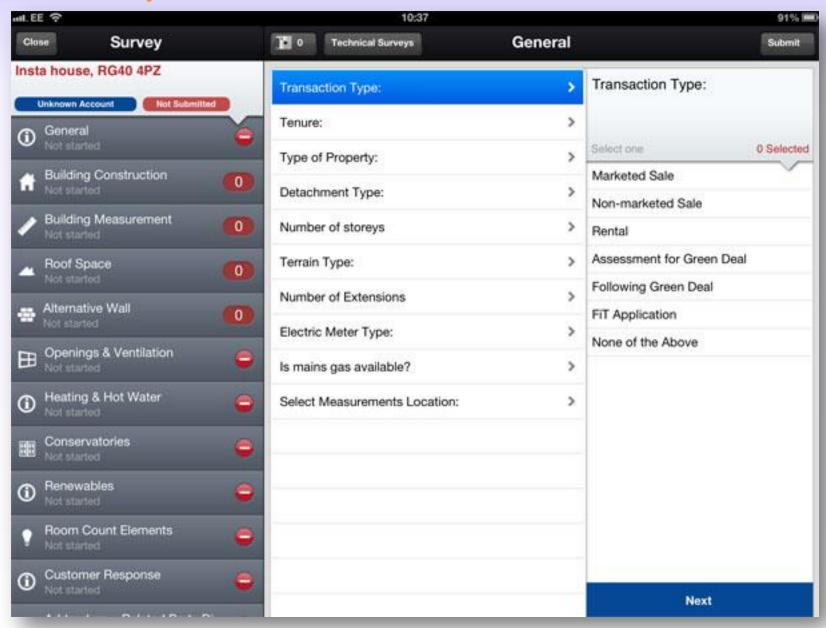


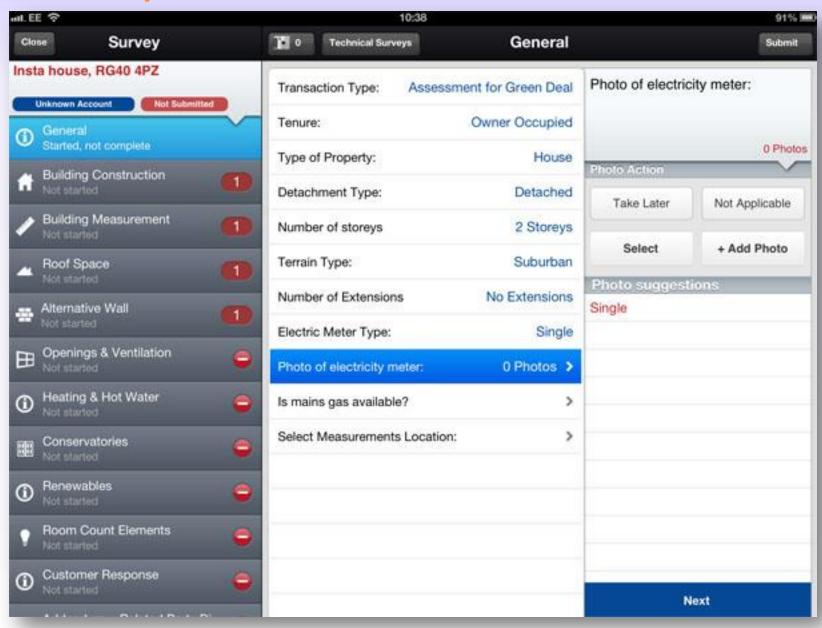


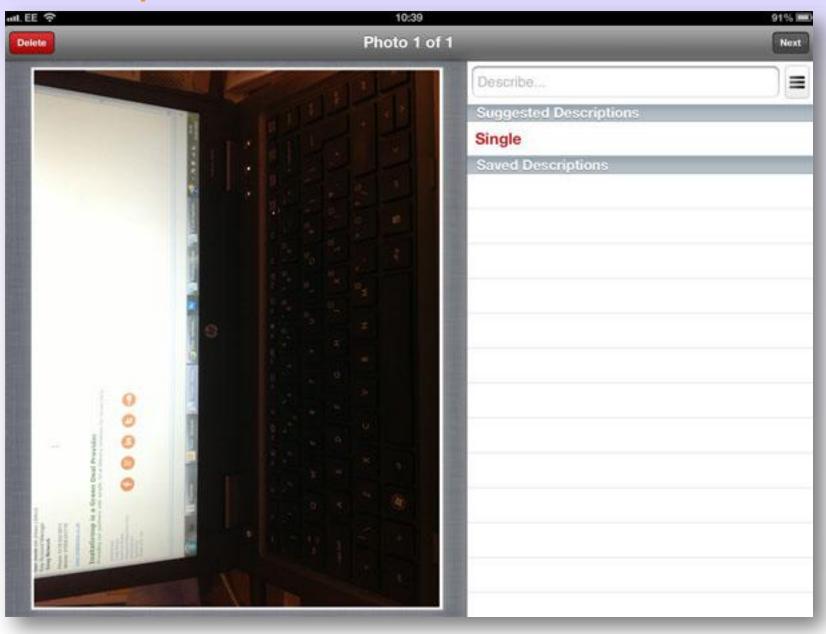


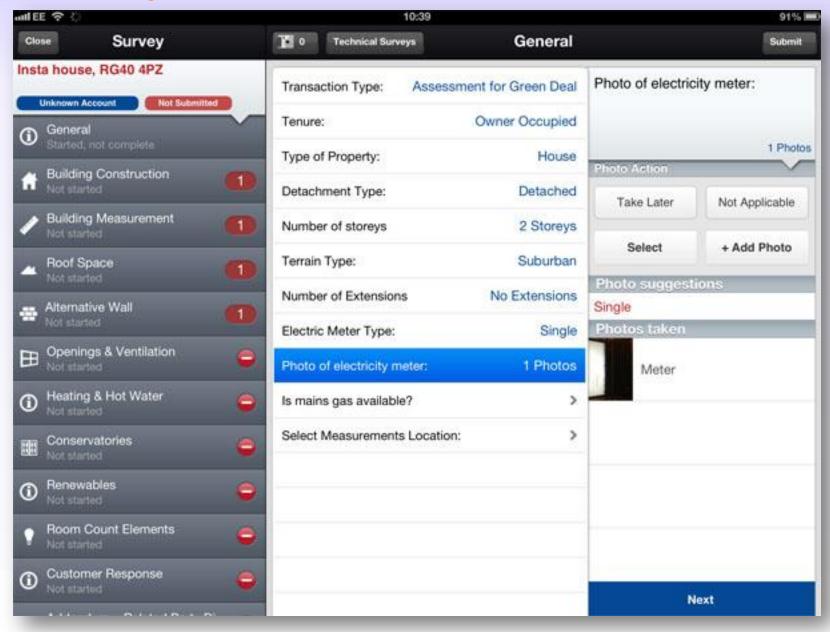


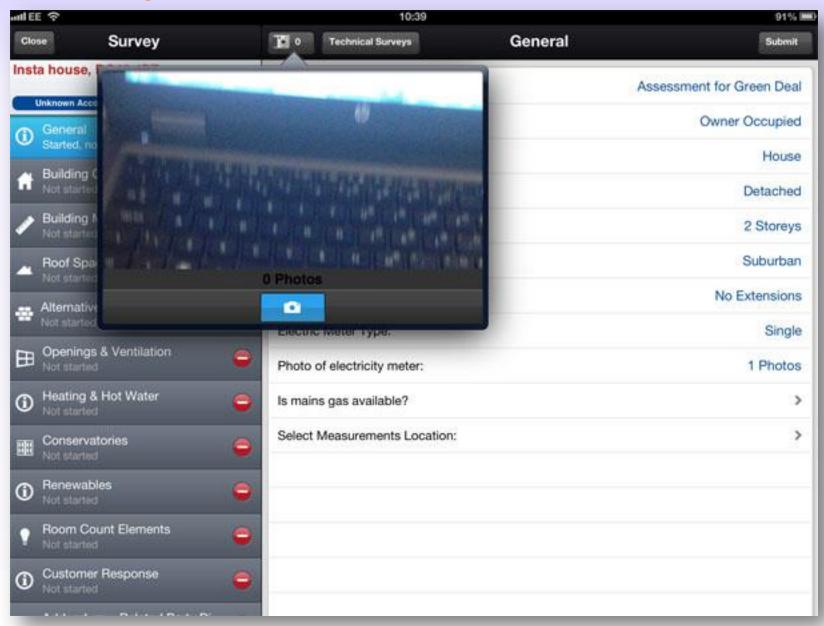


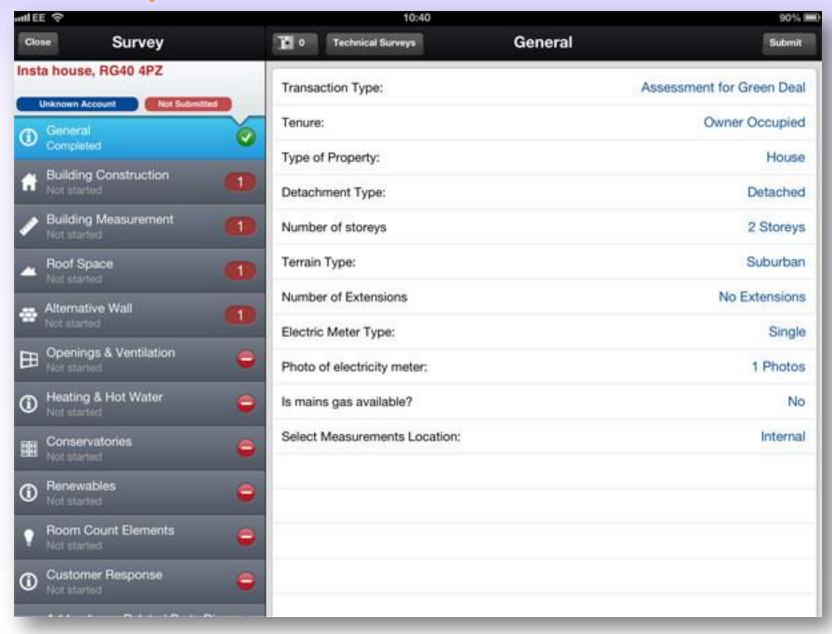


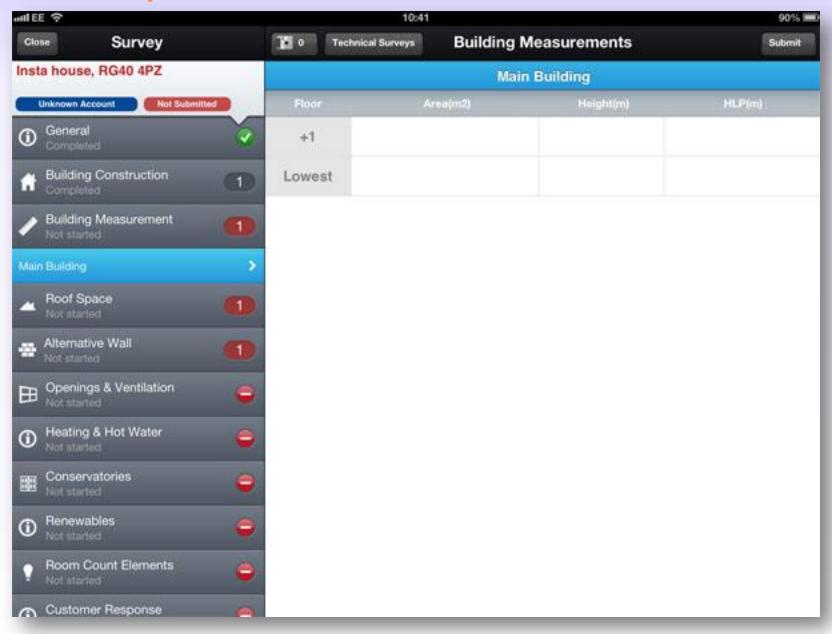


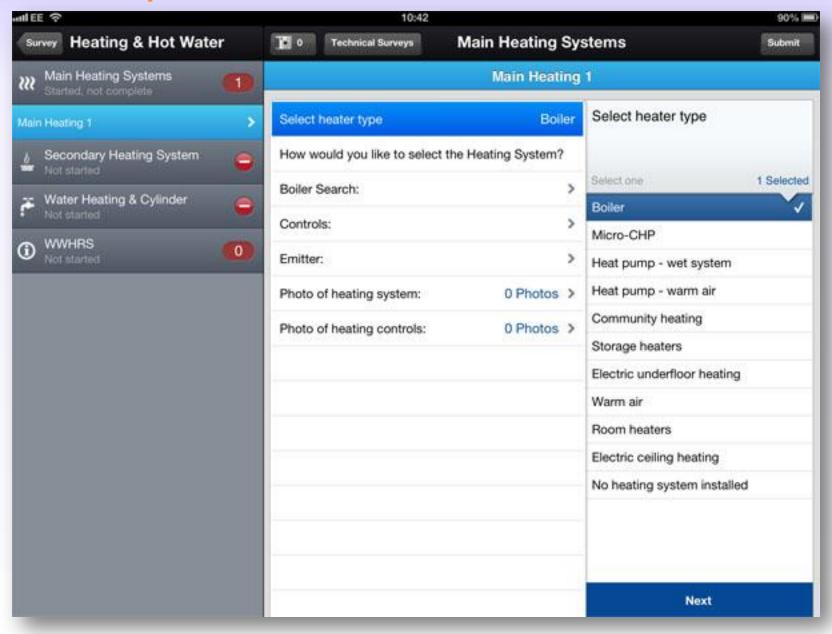


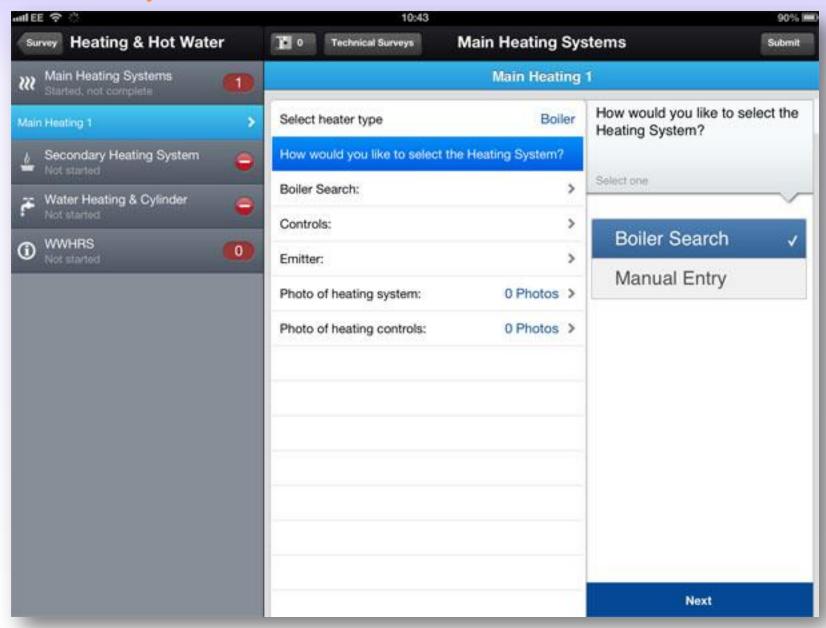


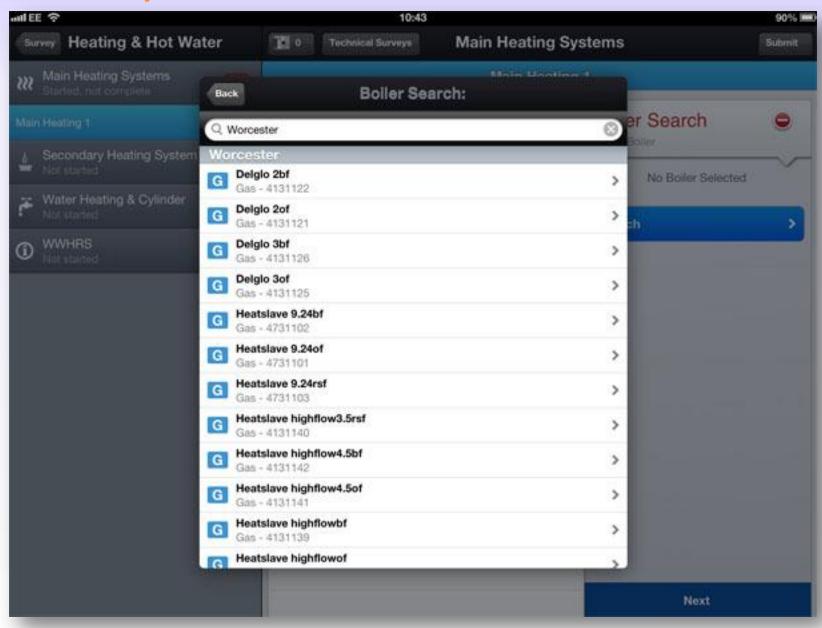


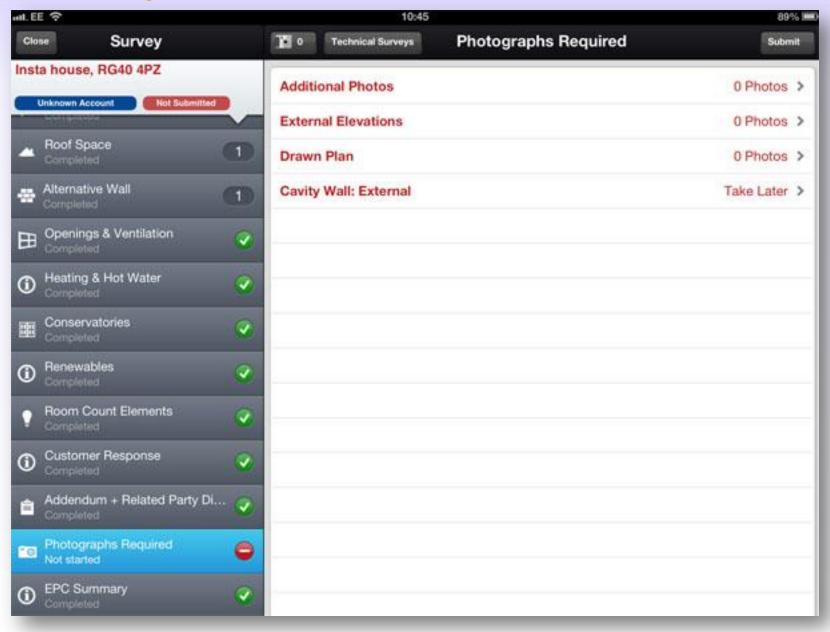


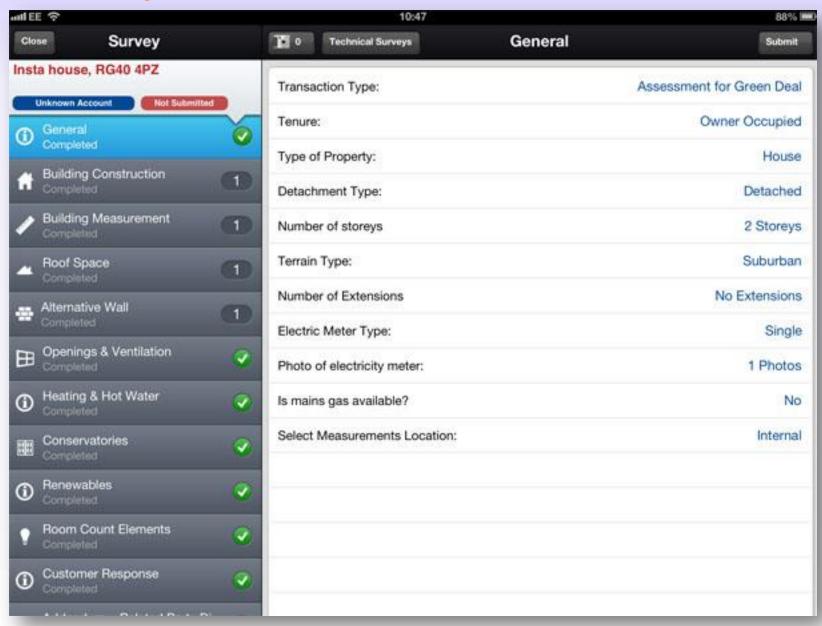


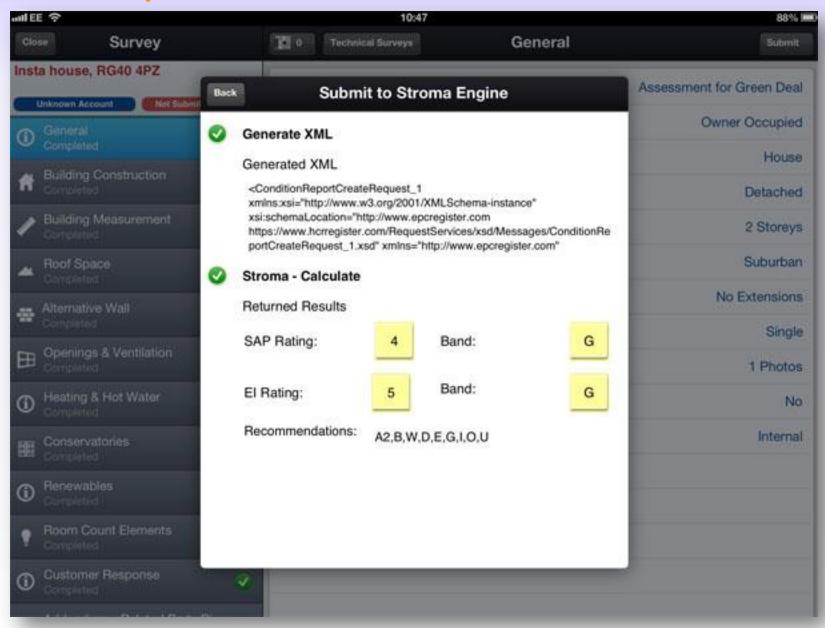


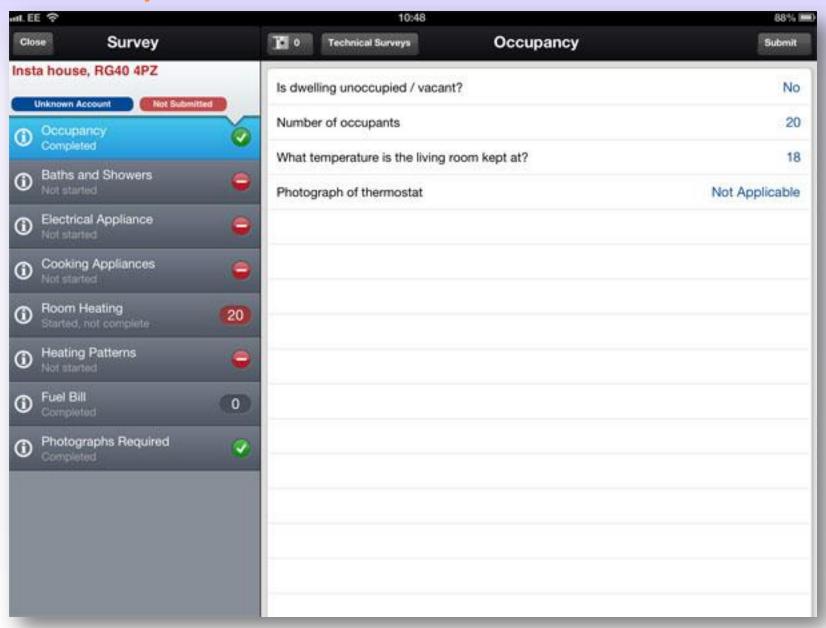


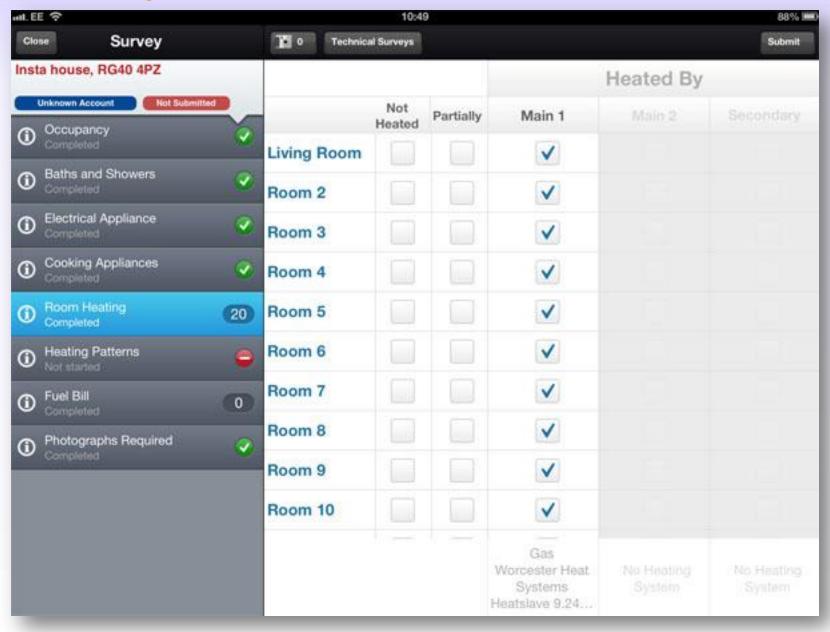


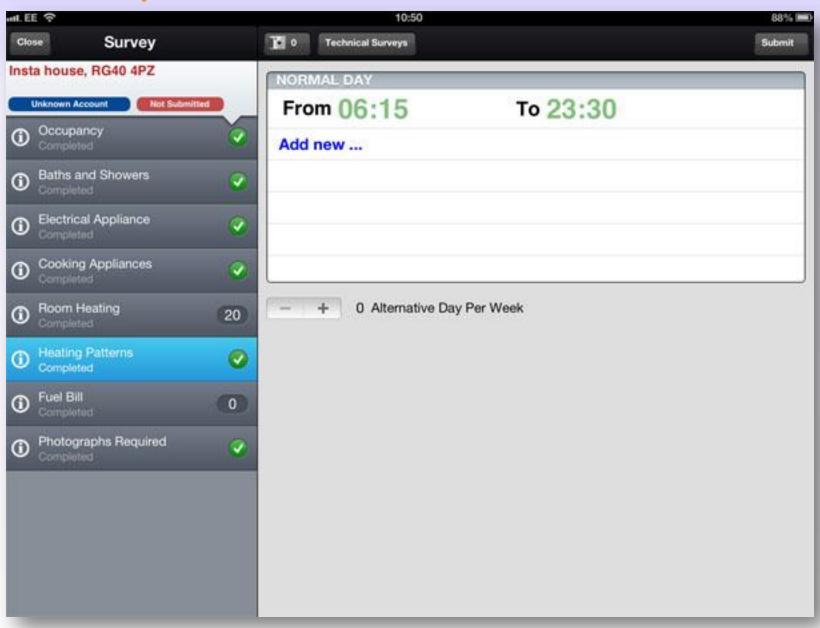


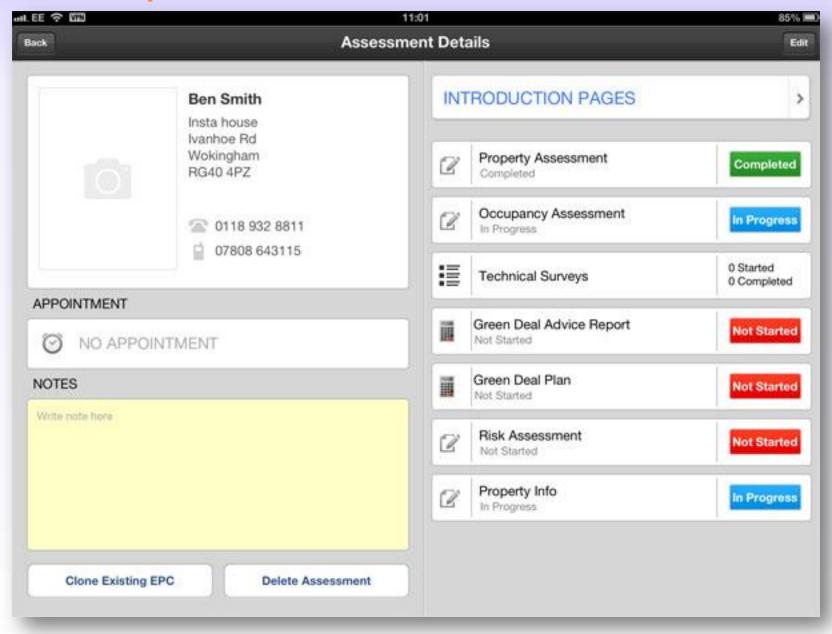


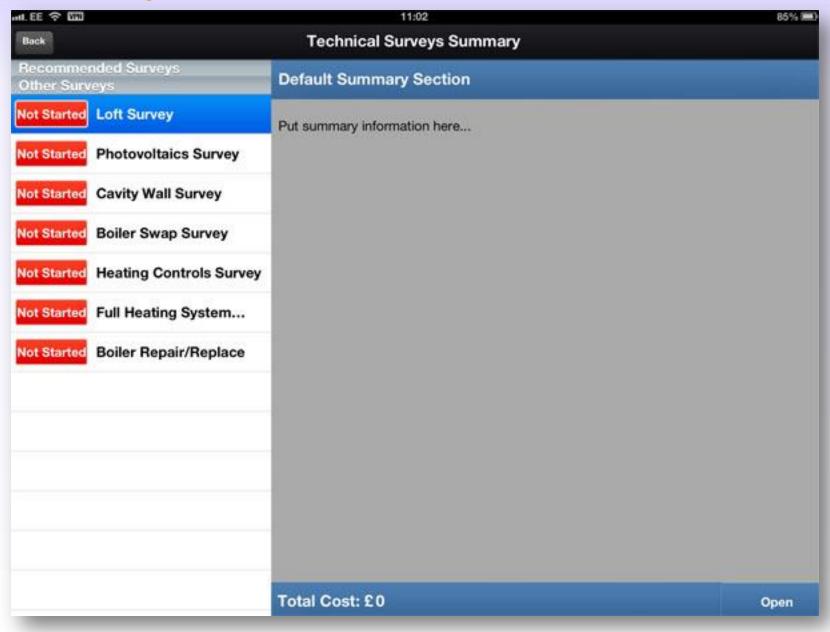


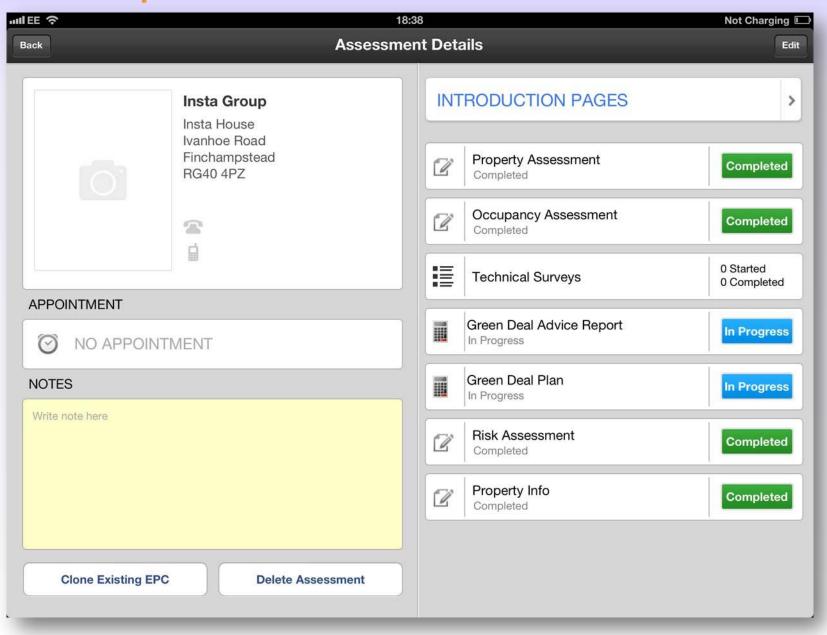


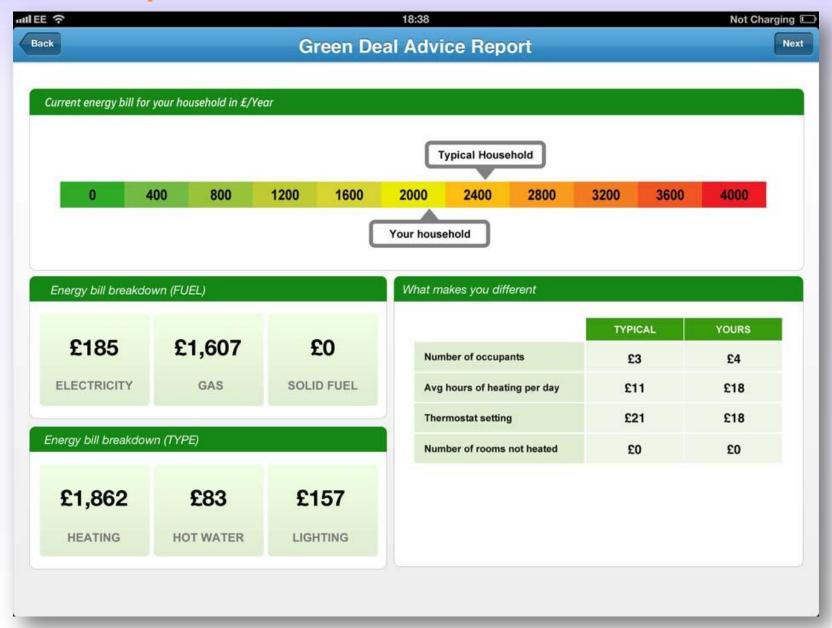








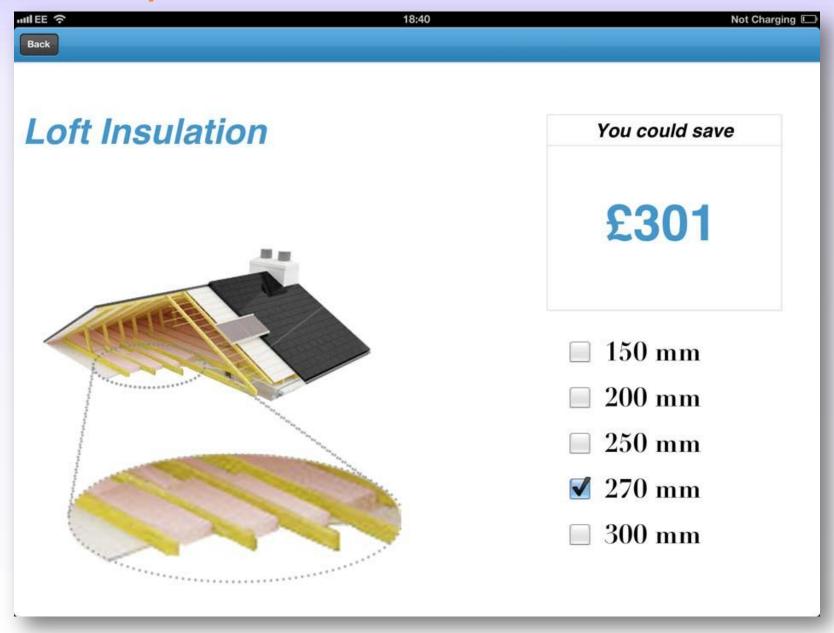


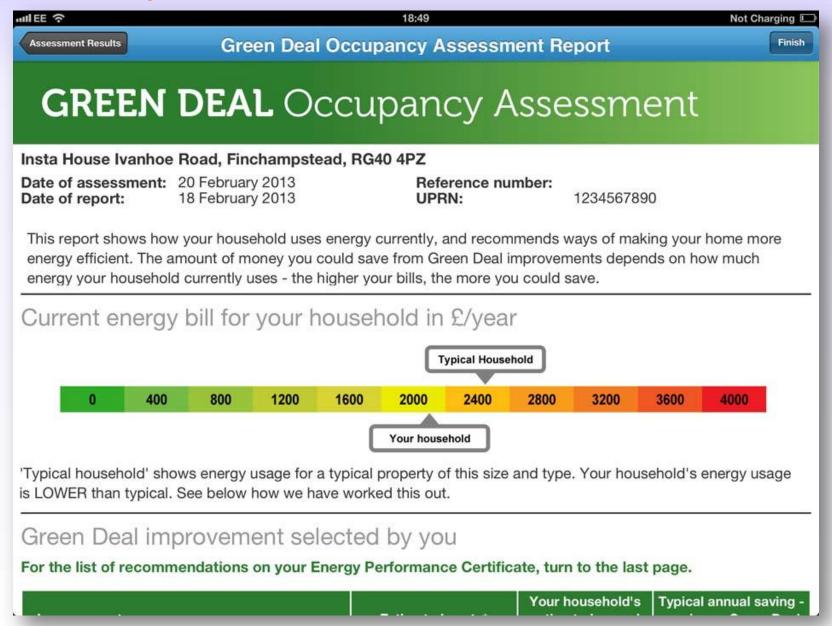




	Why is this important?	What you can do to save today
Heating	Approximately 88% of your energy goes towards heating your home	Close your curtains at nights to reduce heat scaping through the windows.
Hot water	Approximately 3% of your energy is used to heat your water	
Lights and appliances	Usage is growing fast when there are easy ways to save	Turn off light when not needed and do not leave appliances on standby. Remember not to leave chargers (eg. for mobile phones) Turned on when you are not using them. When replacing an appliance, consider choosing an energy efficeint model. If you're not filling up the wasshing machine, tumble dryer or dishwasher, use the half-load or economy programme.





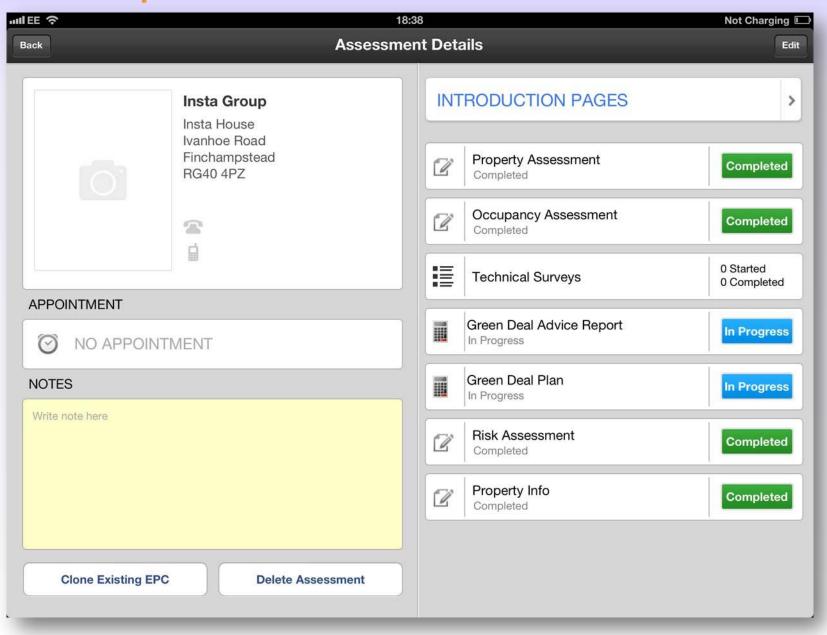


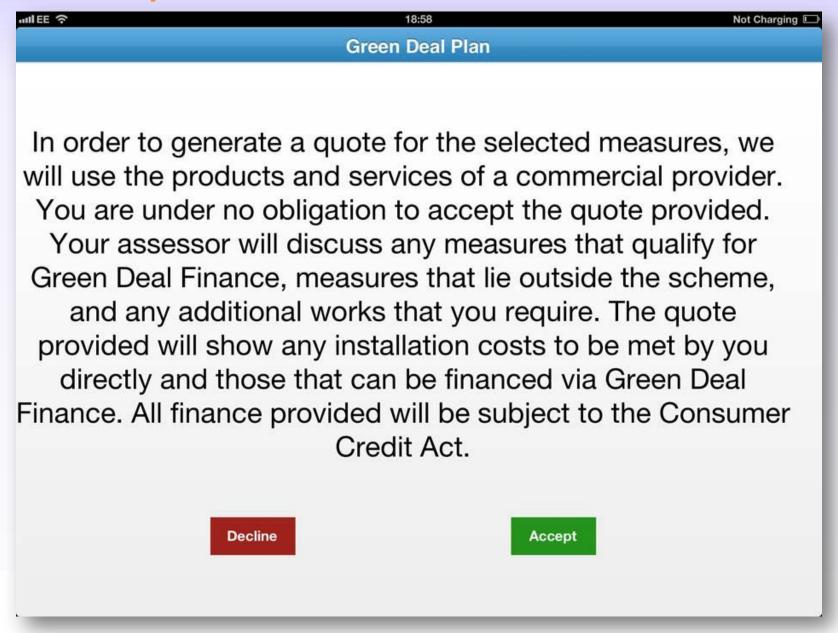


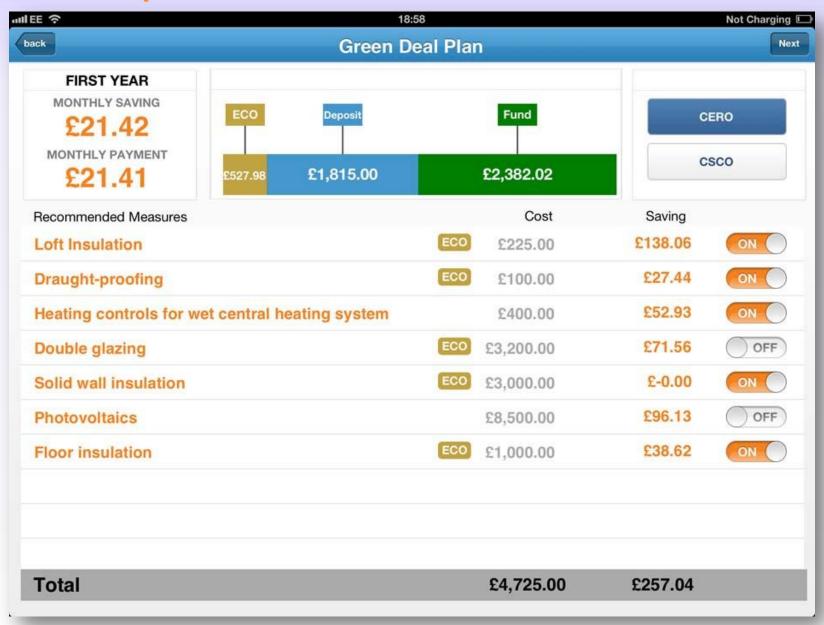
Visit **www.direct.gov.uk/savingenergy** to find a list of authorised Green Deal providers who can quote for the work you want. They will organise installation by an authorised installer.

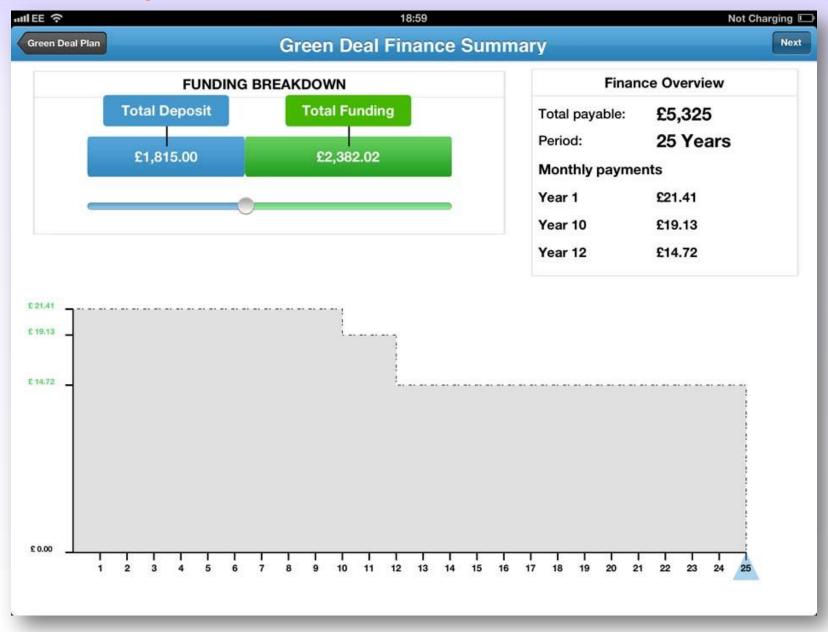
Additional support may be available for homes where solid wall insulation is recommended and for householders in receipt of income-related benefits.

About this document



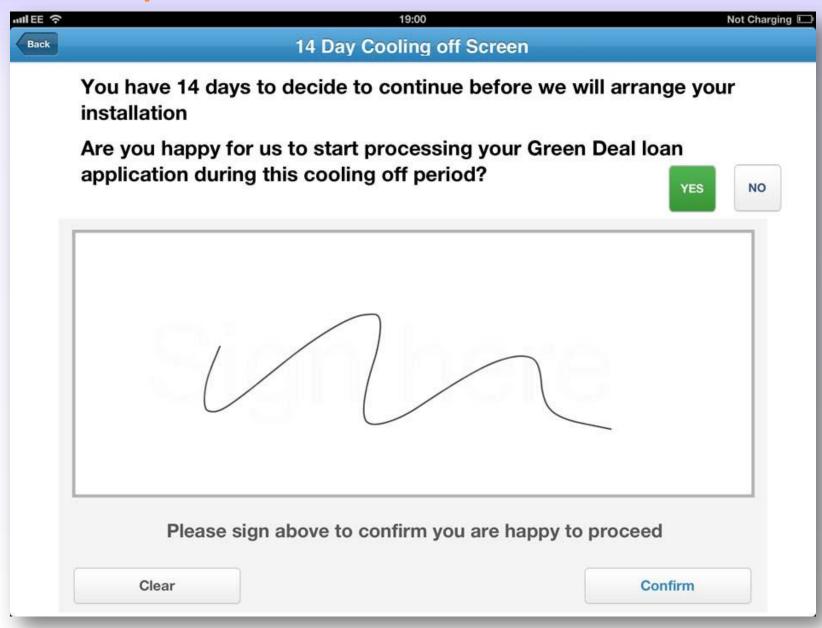








EE 중	18	3:59	Not Charging
ack	P&L Finance	e Summary	Finis
Measures to be insta	lled	Grean Deal	Loan
Loft Insulation	£225.00		
Draught-proofing	£100.00	Interest Rate	6.96%
Heating controls for wet central heating	ng system £40	Total Loan Period	25 Years
Solid wall insulation	£3,000.00	Total Loan	£2,382.02
Floor insulation	01 000 00	Total Payment	£5,069.29
Floor insulation	£1,000.00	Total Charge	£2,687.27
		Monthly Payments	
Total Payment	£4,725.00	Year 1 to Year 10	£21.00
		Year 10 to Year 12	£19.00
Γο be funded by:		Year 12 to Year 25	£14.00
Customer contribution	£1,815.00	of Scholars and Artist Andrews Control of Scholars Control of Scho	
Energy Company Obligation	£527.98		
Green Deal Loan	£2,382.02	=	
Total Payment	£4,725.00		
URGENT			STANDARD



DECC Cashback Incentives

QUALIFYING ENERGY EFFICIENCY MEASURE	CASHBACK LEVEL
Loft insulation (incl. top up)	£100
Cavity wall insulation	£250
Solid wall insulation*	£650
Flat roof insulation	£390
Room in roof insulation	£220
Floor insulation	£150
Hot water cylinder insulation (incl. top up)**	£10
Draught proofing	£50
Heating controls (roomstat and/or programmer and time/temperature zone controls)**	£70
Condensing oil boiler from non-condensing oil heating or other***	£310
Upgrade boiler to condensing gas boiler from non-condensing boiler or other	£270
Flue gas heat recovery (condensing combi boiler) only alongside replacement boiler	£90
New or replacement storage heaters	£150
Replacement warm-air unit	£60
Waste water heat recovery systems	£60
Double/triple glazing (old single to A)	£20 per m² up to a maximum of £320
High performance replacement doors	£40
Secondary glazing	£15 per m² up to a maximum of £230





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Thank you!

Ben SmithKey Account Manager

07808 643115 ben.smith@instagroup.co.uk

Any questions?